



Success Brief in Municipal Government.

Regional Municipality of Wood Buffalo, Fort McMurray, Alberta Canada

From concept to completion, Business Interiorssm by Staples makes it easy to bring your workspace to life. From individual workstations and reception areas to complete furniture solutions for multiple locations, your dedicated Account Manager will manage every detail from on-site assessment, design services, product selection to delivery and installation.

Here's an example of how we went above and beyond for one company's office furniture solution.

Executive Summary

- Located five hours from Edmonton, the Regional Municipality of Wood Buffalo needed 146 work stations filling 40,000 square feet of office space.
- In addition, they required an eco-preferable solution to help reduce their impact on the environment.
- With ten days to install both private and open office space, their Business Interiorssm Account Executive worked to ensure a furniture installation that was on time and on budget.

Created in 1995, the Regional Municipality of Wood Buffalo is located in northeastern Alberta and ranks as the largest regional municipality in Canada by area. Home to nearly 60,000 residents, the municipality provides transit services, emergency preparedness, recreation programs, educational services and business start-up resources from its main office in Fort McMurray.

“ We needed furniture yesterday. Scott and his team took care of every detail – working evenings and weekends so our work wasn’t interrupted.

We couldn’t be more pleased. ”

VANESSA GADDE
Accommodation Services Coordinator
Regional Municipality of Wood Buffalo



A winning combination.

Regional Municipality of Wood Buffalo + Business Interiorssm

“We’re always incredibly conscious of the client’s budget and timeline. Customer service is always a given. We go the extra mile so our customers can enjoy the final solution.”

SCOTT VIGAR
Account Executive
Business Interiorssm by Staples,

The Challenge

Located nearly five hours from Edmonton, the Municipality of Wood Buffalo was in need of total project management for a new two-story 40,000 square foot office building in Fort McMurray consisting of 146 workstations. With just ten days of downtime to install, the project needed to be completely seamless – start to finish. And they needed an eco-preferable solution. Tight on time and money, they looked to Business Interiorssm for on-site assessment, product selection, design and installation.

The Solution

With eight distribution centers across Canada, the logistics of the order actually proved the easiest challenge to handle. With just ten days to install 146 workstations – a combination of private and open office space – Scott Vigar, Business Interiorssm Account Executive worked closely with the client and her design team to make certain everything came together on time and on budget.

Following product selection, Scott attended bi-weekly project meetings to make certain a strict timeline was followed. He even worked evenings and weekends to avoid any interruption of workflow. And his team provided eco-preferable open office and private office panel systems offering complete or partial privacy.

The Results

A customer since 2003, the Regional Municipality of Wood Buffalo looked to Scott for quick turnaround, competitive pricing and a complete office furniture and solution. “They had everything timed perfectly during the installation,” said Vanessa. “And that meant I didn’t have to waste my time worrying.”

Today, the new office space meets all of her demands. The open office space includes several planning tables that encourage staff to meet and increase productivity, while the lower panel system improves communication. Plus, Business Interiorssm by Staples was able to help the municipality with its environmental commitment.

Our Commitment

At Business Interiorssm by Staples we know your time is precious. That’s why our account teams are there every step of the way, providing total project management from individual work stations to complete furniture solutions for multiple locations. We think of everything so you don’t have to. It’s this approach that ensures seamless execution at every stage as well as a workplace you’ll value for years to come.

Business Interiorssm by Staples provides:

- Space planning
- On-site Consultation
- Installation Services
- Project Management
- Product Solutions
- Assets Management

To find out how to make furniture purchasing a part of your program, call your Business Interiorssm representative, visit bistaples.ca or call 1.877.272.2121 today!



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